

# **WHY BECOMING AN AGENT AT SOMOS IS THE PERFECT SECOND CAREER / JOB OPPORTUNITY**

Real estate is a great career option in general, but it can also be a perfect second career or side hustle. Whether you're looking to transition to a full-time realtor or simply looking to remain part-time, the benefits of being a realtor as a second career, future career or side gig with us here at Somos are very tempting:

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## **Low Cost Of Entry / Fast Timeline**

In order to become a real estate agent in Texas, you'll need to take classes, pass your license exam, find a broker and join the Board of Realtors. Voila! You may now go forth and sell. How long it takes to study for and pass the exam is largely up to you and your schedule; it can take as little as a few weeks. Additionally, you'll have to pay to renew your license each year. That's it!

## **Flexible Work Schedule**

You can easily maintain your current job while starting your real estate career given the flexibility that being an agent affords. Your schedule and your workload are always up to you. Additionally, if you're retired from your first career but still looking to stay active, becoming a real estate agent is a great option; you can work as little or as much as you'd like.





## **Commission Structure**

**Working with Somos as your brokerage allows all agents – including part-time agents – to keep the largest amount of their commissions as the Somos team uses a flat fee split model. This can really make a difference, especially if you are only closing a couple transactions per year as a second career or side job.**

## **Part-Time or Full-Time Options**

**Many people who get their real estate license understand that it takes some time to get their new business off the ground and running smoothly. A lot of people choose to continue their current job while starting their real estate career. Over time, some agents find that their real estate agent earnings have surpassed their primary job earnings. This gives an agent the opportunity to transition to real estate full-time if they desire to do so. However, there are many agents that only use their license as a second career.**

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**Somos has several agents who fit this profile; many of our agents are part-time and find the brokerage to be a great place to hold their license while maintaining an existing career or other business. Agents find Somos to be a great fit for a second career after retirement as well. All Somos agents have the support of two brokers with over 36 years of combined real estate experience, an office space available for meetings or a desk to work at in between appointments. No matter your real estate career goals, we'd love to have you join the Somos team.**

**SOMOS**  
Real Estate

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